



CBC® Retail Professionals completed over 7,000 retail transactions within the last two years



MIKE DONNELLY
License # 01429436



COLDWELL BANKER COMMERCIAL - RETAIL SERVICES

Coldwell Banker Commercial® (CBC®) professionals are skilled in every facet of the retail brokerage business. The special nature of retail requires an understanding of consumer demand and its effect on tenant mix. By completing over 7,000 retail transactions in the past two years, the **CBC** retail professionals understand how closely real estate is tied to your business, and work to develop strategies that benefit your bottom line.

CBC professionals can help owners maximize asset value prior to sale via property rehabilitation and market repositioning, as well as find tenants that will add value to the property. In addition, **CBC** professionals can assist buyers in making informed decisions that are aligned with their business strategies and growth or consolidation plans. With polished skills in site selection and negotiations, **CBC** professionals can also help tenants find the best possible location and negotiate the best sale or lease terms.

CBC professionals can assist you in any of these services:

- Acquisitions
- Appraisal and Other Valuation Services
- Build-to-Suit
- Consulting
- Demographic Overviews
- Dispositions
- Facilities Management
- Landlord Representation
- Lease Administration
- Lease Analysis
- Lease/Own Analysis
- Market Surveys and Analysis
- Property Management
- Tenant Representation

MIKE DONNELLY
530-828-0011
mike@californianorthern.com

SEARCH FOR RETAIL PROPERTIES

 cbcworldwide.com

